

ALEXANDRIA PARRISH - CPA, MST

EXPERIENCE

2008 – Present The Milner Group Birmingham, AL

Director, Advanced Markets

- Work with independent life insurance producers and financial advisors to provide client solutions to efficiently transfer wealth.
- Provide analysis of financial solutions within tax strategies while incorporating individual survival probability.

2004–2008 Protective Life Insurance Company Birmingham, AL

AVP, Advanced Sales

- Work with field producers and regional managers throughout the nation to design tax efficient, insurance solutions for estate, compensation and buy-sell issues.
- Educate individuals on insurance and tax topics by conducting web conferences, writing articles and delivering continuing education seminars.

2002–2004 First Financial Group Birmingham, AL

Financial Advisor

- Analyzed client assets with a focus on accumulating, conserving, and ultimately distributing assets in an tax efficient manner.
- Implemented compensation arrangements that incentivize employees and increase company morale and loyalty.

1998–2002 Deloitte & Touche Birmingham, AL

Tax Manager –(R&D)

- Managed Phase I R&D project for JPMorgan Chase – projected tax savings of 40-50m.
- Developed cost modeling and wrote technical memos to demonstrate and substantiate the tax position according to IRS standards. These documents were our primary authority for audit review by the IRS.

1996–1998 Management Compensation Group Atlanta, GA

Executive Compensation Account Manager

- Executed the trading, pricing, and daily account activities for Board of Directors and Executive compensation plans and served as the liason for all account issues.
- Oversaw the creation of enrollment materials for annual deferred compensation enrollment meetings.
- Created pricing and reinvestment system for nonqualified plans.

E-MAIL APARRISH2@GMAIL.COM

P O BOX 130301 BIRMINGHAM, ALABAMA 35213 • PHONE (205) 948-3764

